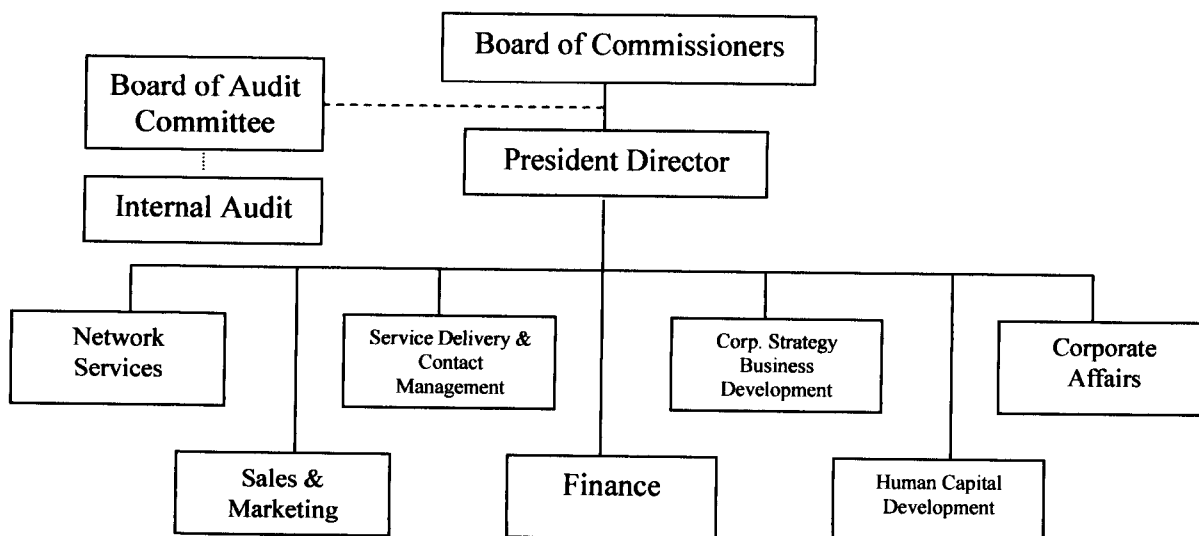


3.6. Organizational Structure of the Company

As of March 2005, the Organizational Structure of PT. Excelcomindo Pratama is as follows:



Each division has their own duties and responsibilities, which are:

a) Network Services:

- Planning and Development
- Field Operation

b) Sales and Marketing:

- Brand Advertising and Promotion
- Product and Segment Management
- Channel Development and Management

c) Service Delivery and Contact Management:

- Management of Call Center
- Contact and XL Center Management