

## Lampiran 1

### Kuisisioner Penelitian

#### Identitas Responden

Saya mohon untuk bapak/ibu/saudara/i untuk mengisi data yang telah disediakan sebagai berikut:

1. Jenis Kelamin :  Laki-laki  Perempuan
2. Usia :   $\leq 20$  tahun  36 - 40 tahun  
 21 - 25 tahun  41 - 45 tahun  
 26 - 30 tahun  46 - 50 tahun  
 31 - 35 tahun   $\geq 51$  tahun
3. Pendidikan Terakhir :  SMA/Sederajat  S3  
 D1-D3  S1  
 S2
4. Jabatan :  Pemilik  Karyawan

#### PETUNJUK PENGISIAN

Beri tanda ceklis/check (√) pada alternatif yang menurut bapak/ ibu sesuai dengan perusahaan

- SS = Sangat setuju  
S = Setuju  
C = Cukup  
TS = Tidak Setuju  
STS = Sangat tidak setuju

No	Pertanyaan	SS	S	C	TS	STS
<b>X1. Pembagian informasi</b>						
1	Perusahaan kami selalu membagi informasi kepada pemasok mengenai aspek produk, dan bahan/barang yang dijual					
2	Perusahaan kami selalu bertukar informasi dengan pemasok secara berkesinambungan baik formal maupun informal					
3	Informasi mengenai aspek produk, dan bahan dasar, dapat membantu pemasok dan pelanggan					
4	Pengiriman informasi mengenai permintaan barang dapat dilakukan dengan mudah					

No	Pertanyaan	SS	S	C	TS	STS
<b>X2. Hubungan Jangka Panjang Timbal Balik</b>						
1	Perusahaan kami selalu menjalin hubungan timbal balik jangka panjang dengan pemasok					
2	Permintaan produk jangka panjang menjadi dasar hubungan aliansi antara usaha kami dengan pemasok					
3	Hubungan jangka panjang merupakan investasi antara perusahaan kami dengan pemasok					
4	Perusahaan kami sering menjalin hubungan timbal balik dengan pelanggan					

No	Pertanyaan	SS	S	C	TS	STS
<b>X3. Kerjasama</b>						
1	Perusahaan kami dan pemasok bekerjasama dalam melakukan perencanaan dan peramalan penjualan					
2	Kerjasama antara perusahaan kami dan pemasok ditetapkan berdasarkan kondisi yang objektif					
3	Kerjasama antara perusahaan kami dan pemasok dapat meningkatkan hubungan berkelanjutan					
4	Persahaan kami dan pemasok bekerjasama dalam membangun usaha					

No	Pertanyaan	SS	S	C	TS	STS
<b>X4. Proses Integrasi</b>						
1	Aktifitas logistik merupakan aktifitas yang terkoordinasi antara perusahaan kami dengan pemasok					
2	Aktifitas logistik perusahaan kami memiliki integrasi yang baik dengan pemasok					
3	Pemasok selalu memberikan barang dengan kualitas baik					
4	Pemenuhan kebutuhan barang dapat dipenuhi pemasok dengan baik					

No	Pertanyaan	SS	S	C	TS	STS
Y1. Kinerja Perusahaan						
1	Tingkat kehabisan stok barang yang ditawarkan perusahaan kami tinggi					
2	Permintaan konsumen terhadap barang tinggi					
3	Jumlah barang yang cacat dalam perusahaan kami rendah					
4	Kualitas barang dari pemasok baik					
5	Barang selalu tersedia di distributor/pemasok					
6	Biaya order ke distributor rendah jika pembelian dalam jumlah yang banyak					
7	Perputaran persediaan tinggi					
8	Komplain dari konsumen rendah					
9	Konsumen puas dengan produk dari pemasok yang dijual di perusahaan kami					
10	Konsumen puas dengan pelayanan yang ada di perusahaan saya					

## Lampiran 2

### Uji Validitas

#### Correlations

		X1.1	X1.2	X1.3	X1.4	Information Sharing
X1.1	Pearson Correlation	1	.294**	.574**	.604**	.751**
	Sig. (2-tailed)		.005	.000	.000	.000
	N	90	90	90	90	90
X1.2	Pearson Correlation	.294**	1	.491**	.458**	.720**
	Sig. (2-tailed)	.005		.000	.000	.000
	N	90	90	90	90	90
X1.3	Pearson Correlation	.574**	.491**	1	.723**	.874**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	90	90	90	90	90
X1.4	Pearson Correlation	.604**	.458**	.723**	1	.861**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	90	90	90	90	90
Information Sharing	Pearson Correlation	.751**	.720**	.874**	.861**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	90	90	90	90	90

\*\* Correlation is significant at the 0.01 level (2-tailed).

#### Correlations

		X2.1	X2.2	X2.3	X2.4	Longterm Relationship
X2.1	Pearson Correlation	1	.514**	.601**	.744**	.853**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	90	90	90	90	90
X2.2	Pearson Correlation	.514**	1	.630**	.540**	.802**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	90	90	90	90	90
X2.3	Pearson Correlation	.601**	.630**	1	.561**	.840**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	90	90	90	90	90
X2.4	Pearson Correlation	.744**	.540**	.561**	1	.848**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	90	90	90	90	90
Longterm Relationship	Pearson Correlation	.853**	.802**	.840**	.848**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	90	90	90	90	90

\*\* Correlation is significant at the 0.01 level (2-tailed).

### Correlations

		X3.1	X3.2	X3.3	X3.4	Cooperation
X3.1	Pearson Correlation	1	.294**	.343**	.615**	.789**
	Sig. (2-tailed)		.005	.001	.000	.000
	N	90	90	90	90	90
X3.2	Pearson Correlation	.294**	1	.483**	.369**	.677**
	Sig. (2-tailed)	.005		.000	.000	.000
	N	90	90	90	90	90
X3.3	Pearson Correlation	.343**	.483**	1	.394**	.716**
	Sig. (2-tailed)	.001	.000		.000	.000
	N	90	90	90	90	90
X3.4	Pearson Correlation	.615**	.369**	.394**	1	.810**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	90	90	90	90	90
Cooperation	Pearson Correlation	.789**	.677**	.716**	.810**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	90	90	90	90	90

\*\* Correlation is significant at the 0.01 level (2-tailed).

### Correlations

		X4.1	X4.2	X4.3	X4.4	Process Intergration
X4.1	Pearson Correlation	1	.552**	.456**	.401**	.761**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	90	90	90	90	90
X4.2	Pearson Correlation	.552**	1	.391**	.491**	.785**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	90	90	90	90	90
X4.3	Pearson Correlation	.456**	.391**	1	.520**	.697**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	90	90	90	90	90
X4.4	Pearson Correlation	.401**	.491**	.520**	1	.701**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	90	90	90	90	90
Process Intergration	Pearson Correlation	.761**	.785**	.697**	.701**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	90	90	90	90	90

\*\* Correlation is significant at the 0.01 level (2-tailed).

### Correlations

		Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10	Business Performance
Y1	Pearson Correlation	1	.343**	.283**	.088	.097	.341**	.216*	.292**	.316**	.320**	.506**
	Sig. (2-tailed)		.001	.007	.408	.365	.001	.041	.005	.002	.002	.000
	N	90	90	90	90	90	90	90	90	90	90	90
Y2	Pearson Correlation	.343**	1	.490**	.192	.208*	.320**	.432**	.486**	.402**	.380**	.622**
	Sig. (2-tailed)	.001		.000	.070	.050	.002	.000	.000	.000	.000	.000
	N	90	90	90	90	90	90	90	90	90	90	90
Y3	Pearson Correlation	.283**	.490**	1	.522**	.255*	.493**	.362**	.349**	.484**	.558**	.721**
	Sig. (2-tailed)	.007	.000		.000	.015	.000	.000	.001	.000	.000	.000
	N	90	90	90	90	90	90	90	90	90	90	90
Y4	Pearson Correlation	.088	.192	.522**	1	.482**	.477**	.367**	.307**	.434**	.549**	.651**
	Sig. (2-tailed)	.408	.070	.000		.000	.000	.000	.003	.000	.000	.000
	N	90	90	90	90	90	90	90	90	90	90	90
Y5	Pearson Correlation	.097	.208*	.255*	.482**	1	.330**	.430**	.173	.300**	.288**	.532**
	Sig. (2-tailed)	.365	.050	.015	.000		.002	.000	.103	.004	.006	.000
	N	90	90	90	90	90	90	90	90	90	90	90
Y6	Pearson Correlation	.341**	.320**	.493**	.477**	.330**	1	.347**	.478**	.435**	.474**	.704**
	Sig. (2-tailed)	.001	.002	.000	.000	.002		.001	.000	.000	.000	.000
	N	90	90	90	90	90	90	90	90	90	90	90
Y7	Pearson Correlation	.216*	.432**	.362**	.367**	.430**	.347**	1	.345**	.522**	.507**	.664**
	Sig. (2-tailed)	.041	.000	.000	.000	.000	.001		.001	.000	.000	.000
	N	90	90	90	90	90	90	90	90	90	90	90
Y8	Pearson Correlation	.292**	.486**	.349**	.307**	.173	.478**	.345**	1	.513**	.593**	.671**
	Sig. (2-tailed)	.005	.000	.001	.003	.103	.000	.001		.000	.000	.000
	N	90	90	90	90	90	90	90	90	90	90	90
Y9	Pearson Correlation	.316**	.402**	.484**	.434**	.300**	.435**	.522**	.513**	1	.893**	.795**
	Sig. (2-tailed)	.002	.000	.000	.000	.004	.000	.000	.000		.000	.000
	N	90	90	90	90	90	90	90	90	90	90	90
Y10	Pearson Correlation	.320**	.380**	.558**	.549**	.288**	.474**	.507**	.593**	.893**	1	.834**
	Sig. (2-tailed)	.002	.000	.000	.000	.006	.000	.000	.000	.000		.000
	N	90	90	90	90	90	90	90	90	90	90	90
Business Performance	Pearson Correlation	.506**	.622**	.721**	.651**	.532**	.704**	.664**	.671**	.795**	.834**	1
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	
	N	90	90	90	90	90	90	90	90	90	90	90

\*\* . Correlation is significant at the 0.01 level (2-tailed).

\* . Correlation is significant at the 0.05 level (2-tailed).

### Lampiran 3

#### Uji Reliabilitas

##### Reliability Statistics

Cronbach's Alpha	N of Items
.811	4

##### Reliability Statistics

Cronbach's Alpha	N of Items
.856	4

##### Reliability Statistics

Cronbach's Alpha	N of Items
.738	4

##### Reliability Statistics

Cronbach's Alpha	N of Items
.773	4

##### Reliability Statistics

Cronbach's Alpha	N of Items
.862	10



## Lampiran 4

### Regresi Linier Berganda

#### Descriptive Statistics

	Mean	Std. Deviation	N
Business Performance	39.70	4.278	90
Information Sharing	16.07	2.217	90
Longterm Relationship	16.23	2.408	90
Cooperation	15.12	2.145	90
Process Intergration	16.32	2.049	90

#### Correlations

		Business Performance	Information Sharing	Longterm Relationship	Cooperation	Process Intergration
Pearson Correlation	Business Performance	1.000	.656	.666	.294	.578
	Information Sharing	.656	1.000	.782	.360	.507
	Longterm Relationship	.666	.782	1.000	.281	.552
	Cooperation	.294	.360	.281	1.000	.152
	Process Intergration	.578	.507	.552	.152	1.000
Sig. (1-tailed)	Business Performance	.	.000	.000	.002	.000
	Information Sharing	.000	.	.000	.000	.000
	Longterm Relationship	.000	.000	.	.004	.000
	Cooperation	.002	.000	.004	.	.076
	Process Intergration	.000	.000	.000	.076	.
N	Business Performance	90	90	90	90	90
	Information Sharing	90	90	90	90	90
	Longterm Relationship	90	90	90	90	90
	Cooperation	90	90	90	90	90
	Process Intergration	90	90	90	90	90

#### Model Summary<sup>b</sup>

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Durbin-Watson
1	.738 <sup>a</sup>	.545	.524	2.952	1.644

a. Predictors: (Constant), Process Intergration, Cooperation, Information Sharing, Longterm Relationship

b. Dependent Variable: Business Performance

### ANOVA<sup>a</sup>

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	887.974	4	221.993	25.467	.000 <sup>b</sup>
	Residual	740.926	85	8.717		
	Total	1628.900	89			

a. Dependent Variable: Business Performance

b. Predictors: (Constant), Process Intergration, Cooperation, Information Sharing, Longterm Relationship

### Coefficients<sup>a</sup>

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	11.583	3.174		3.649	.000		
	Information Sharing	.517	.236	.268	2.193	.031	.359	2.785
	Longterm Relationship	.504	.218	.284	2.314	.023	.356	2.808
	Cooperation	.152	.156	.076	.974	.333	.869	1.150
	Process Intergration	.572	.185	.274	3.086	.003	.680	1.471

a. Dependent Variable: Business Performance

### Collinearity Diagnostics<sup>a</sup>

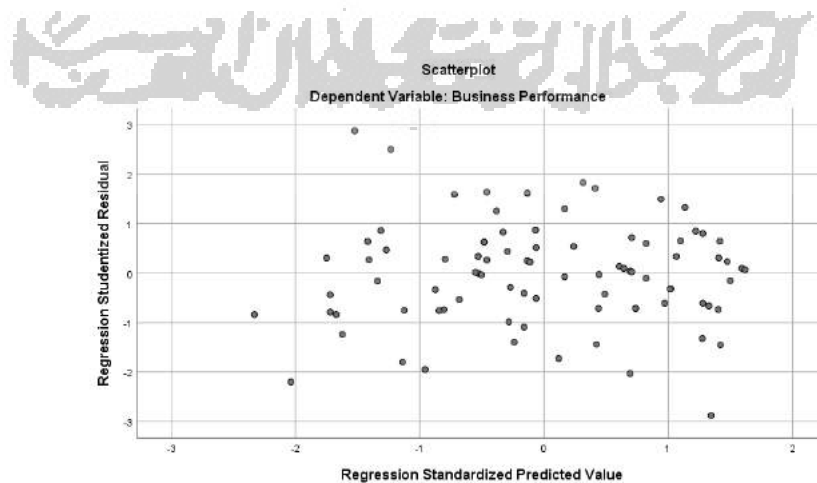
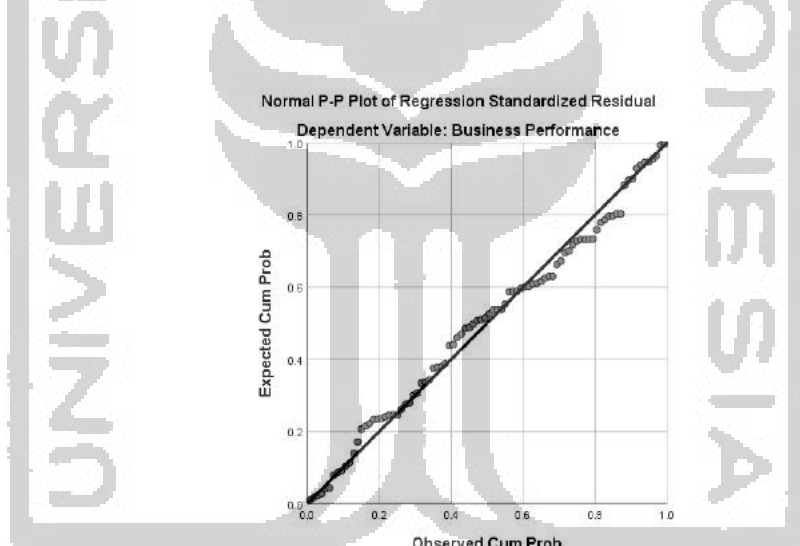
Model	Dimension	Eigenvalue	Condition Index	Variance Proportions				
				(Constant)	Information Sharing	Longterm Relationship	Cooperation	Process Intergration
1	1	4.960	1.000	.00	.00	.00	.00	.00
	2	.018	16.569	.03	.03	.08	.56	.04
	3	.012	20.674	.21	.09	.10	.14	.31
	4	.006	28.181	.74	.03	.01	.28	.63
	5	.004	34.464	.01	.85	.81	.02	.02

a. Dependent Variable: Business Performance

### Residuals Statistics<sup>a</sup>

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	32.33	44.81	39.70	3.159	90
Std. Predicted Value	-2.333	1.618	.000	1.000	90
Standard Error of Predicted Value	.317	1.705	.657	.230	90
Adjusted Predicted Value	32.62	47.41	39.74	3.229	90
Residual	-6.940	8.118	.000	2.885	90
Std. Residual	-2.351	2.750	.000	.977	90
Stud. Residual	-2.880	2.874	-.007	1.019	90
Deleted Residual	-10.415	8.868	-.043	3.152	90
Stud. Deleted Residual	-3.013	3.007	-.007	1.035	90
Mahal. Distance	.036	28.703	3.956	3.891	90
Cook's Distance	.000	.830	.020	.089	90
Centered Leverage Value	.000	.323	.044	.044	90

a. Dependent Variable: Business Performance



## Lampiran 5

### Rekapitulasi Kuesioner

	Information Sharing					Long-term Relationship				
	x1.1	x1.2	x1.3	x1.4	X1	x2.1	x2.2	x2.3	x2.4	X2
1	4	4	5	5	18	5	5	5	4	19
2	4	4	4	4	16	4	4	4	4	16
3	4	4	4	4	16	4	4	4	4	16
4	5	5	5	5	20	5	5	5	5	20
5	4	5	5	4	18	5	4	5	5	19
6	4	4	4	4	16	3	4	4	4	15
7	4	4	4	5	17	5	5	5	5	20
8	4	4	4	4	16	4	4	4	4	16
9	4	5	5	5	19	5	5	4	5	19
10	4	5	5	4	18	5	4	5	5	19
11	4	3	4	4	15	4	4	3	4	15
12	4	4	4	4	16	4	4	4	3	15
13	4	4	4	4	16	4	4	4	4	16
14	4	4	4	3	15	3	4	4	3	14
15	5	5	5	5	20	4	4	5	4	17
16	5	2	5	4	16	4	4	5	4	17
17	4	4	5	4	17	4	5	4	4	17
18	4	3	4	3	14	4	3	3	4	14
19	4	4	5	4	17	5	5	5	5	20
20	5	5	5	5	20	5	5	5	5	20
21	4	4	4	4	16	4	4	4	4	16
22	5	5	5	5	20	5	4	4	5	18
23	5	5	5	5	20	4	4	5	4	17
24	5	4	4	4	17	5	3	4	4	16
25	4	4	5	4	17	5	5	5	5	20
26	4	4	4	4	16	4	4	4	5	17
27	4	4	4	4	16	4	4	4	4	16
28	4	4	5	4	17	4	4	4	5	17
29	4	4	5	4	17	4	5	4	4	17
30	4	5	5	5	19	5	4	5	5	19
31	4	3	4	4	15	4	4	3	4	15
32	5	4	4	4	17	4	4	4	5	17
33	5	3	4	5	17	5	5	4	5	19
34	3	3	3	3	12	4	3	3	4	14

35	4	3	4	4	15	4	3	3	4	14
36	4	3	4	4	15	4	4	4	4	16
37	4	4	3	3	14	5	5	4	5	19
38	4	3	4	4	15	4	4	3	4	15
39	3	3	3	3	12	3	3	3	3	12
40	4	3	4	4	15	4	4	3	4	15
41	4	3	3	3	13	4	3	3	4	14
42	4	3	4	4	15	4	3	3	4	14
43	3	3	3	4	13	3	4	4	3	14
44	3	3	3	3	12	4	3	3	4	14
45	3	3	4	4	14	4	3	3	4	14
46	5	3	4	5	17	5	5	4	5	19
47	4	4	3	4	15	4	5	4	4	17
48	4	4	4	3	15	5	5	4	5	19
49	4	4	5	4	17	4	4	4	5	17
50	5	5	5	5	20	4	4	4	5	17
51	3	3	3	3	12	4	3	3	3	13
52	4	3	3	3	13	4	3	3	4	14
53	3	4	4	4	15	3	3	3	3	12
54	3	3	4	4	14	4	3	3	4	14
55	5	5	5	4	19	5	5	5	4	19
56	4	4	3	4	15	4	5	4	4	17
57	5	5	4	4	18	4	5	4	4	17
58	3	4	3	3	13	3	4	3	3	13
59	4	4	3	3	14	3	3	3	3	12
60	3	4	4	4	15	4	3	4	4	15
61	4	3	4	4	15	4	4	3	4	15
62	3	4	3	3	13	2	3	3	3	11
63	4	4	5	5	18	5	5	5	4	19
64	4	3	3	3	13	4	3	3	3	13
65	5	2	5	4	16	4	4	5	4	17
66	3	4	3	3	13	2	3	2	3	10
67	3	4	3	3	13	3	4	3	3	13
68	3	4	3	3	13	4	3	3	3	13
69	4	5	5	4	18	5	4	5	5	19
70	3	4	3	3	13	3	3	3	2	11
71	4	5	5	5	19	5	4	5	5	19
72	4	4	5	4	17	5	4	4	5	18
73	5	5	5	5	20	4	4	4	5	17
74	4	4	5	4	17	5	4	4	4	17
75	5	5	5	5	20	5	4	4	5	18

76	4	4	5	4	17	5	4	4	4	17
77	4	4	4	4	16	4	3	3	4	14
78	4	4	4	4	16	4	4	4	4	16
79	4	4	4	4	16	4	4	4	4	16
80	4	4	4	5	17	5	5	5	5	20
81	4	3	4	4	15	4	4	4	4	16
82	4	4	4	4	16	4	4	4	4	16
83	5	4	4	4	17	5	3	4	4	16
84	4	5	5	4	18	5	4	5	5	19
85	5	5	5	5	20	5	5	5	5	20
86	3	3	3	3	12	4	3	3	4	14
87	4	4	4	4	16	3	4	4	4	15
88	5	3	4	4	16	5	5	3	5	18
89	4	4	4	4	16	4	4	4	5	17
90	4	5	5	5	19	5	5	4	5	19
total	363	351	372	360	1446	376	359	351	375	1461
mean	4,03	3,9	4,13	4	16,1	4,18	3,99	3,9	4,17	16,2
Mean total					4,02					4,06

	Cooperation					Process Integration				
	x3.1	x3.2	x3.3	x3.4	X3	x4.1	x4.2	x4.3	x4.4	X4
1	3	4	5	3	15	4	4	4	4	16
2	3	4	4	3	14	4	4	4	4	16
3	4	4	5	4	17	4	4	5	4	17
4	4	4	5	5	18	4	4	4	4	16
5	2	4	5	4	15	5	5	5	5	20
6	2	3	3	2	10	3	4	3	4	14
7	4	4	4	4	16	4	4	4	4	16
8	4	4	4	4	16	4	4	4	4	16
9	4	5	5	5	19	5	5	5	4	19
10	4	5	5	4	18	4	5	4	4	17
11	3	4	3	3	13	4	5	3	4	16
12	4	4	4	3	15	4	4	4	4	16
13	4	4	4	4	16	4	4	5	4	17
14	3	4	4	4	15	4	4	3	3	14
15	5	4	5	5	19	5	5	5	5	20
16	1	4	4	4	13	4	4	5	5	18
17	4	3	5	4	16	4	3	3	3	13
18	3	4	4	3	14	4	4	4	4	16
19	4	3	3	4	14	4	4	5	4	17

20	4	4	5	4	17	5	4	3	4	16
21	4	3	4	4	15	4	4	4	4	16
22	3	4	4	4	15	5	5	5	4	19
23	5	3	4	4	16	5	5	5	5	20
24	4	4	5	3	16	5	5	5	4	19
25	4	3	3	4	14	4	4	5	4	17
26	4	3	4	4	15	4	4	4	3	15
27	4	3	4	4	15	4	4	4	4	16
28	3	4	4	3	14	5	5	5	4	19
29	4	3	4	4	15	4	3	3	3	13
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31	3	4	4	3	14	4	4	4	4	16
32	3	3	3	3	12	4	3	4	3	14
33	5	5	5	5	20	5	5	4	4	18
34	3	3	3	3	12	4	3	4	4	15
35	3	4	4	3	14	5	4	4	4	17
36	3	4	3	3	13	4	4	4	3	15
37	3	3	3	3	12	5	5	4	4	24
38	3	4	4	3	14	4	4	4	4	16
39	4	3	3	4	14	4	4	5	4	17
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41	5	3	3	5	16	4	3	4	3	14
42	3	4	4	3	14	5	4	4	4	17
43	5	4	4	5	18	4	4	3	3	14
44	5	5	5	5	20	4	4	4	4	16
45	5	5	4	5	19	4	5	4	4	17
46	4	4	4	4	16	5	5	4	4	18
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48	3	3	3	3	12	5	5	4	4	18
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52	2	3	3	2	10	4	3	4	3	14
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54	2	3	3	4	12	4	5	4	4	17
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58	3	4	3	3	13	3	3	4	3	13
59	4	3	4	3	14	4	4	4	4	16
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64	3	3	3	4	13	4	3	3	3	13
65	3	4	4	4	15	4	4	5	5	18
66	4	4	3	3	14	3	3	3	3	12
67	3	4	4	3	14	3	3	4	3	13
68	3	4	4	4	15	3	3	3	4	13
69	2	3	4	3	12	5	5	5	5	20
70	5	5	4	5	19	3	4	3	3	13
71	4	4	4	3	15	5	5	4	4	18
72	4	4	4	4	16	4	5	3	3	15
73	4	4	4	3	15	5	5	4	4	18
74	4	4	5	4	17	4	5	4	4	17
75	3	5	4	5	17	5	5	5	4	19
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79	4	4	4	4	16	4	4	4	4	16
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85	4	4	4	5	17	4	4	4	4	16
86	3	4	4	3	14	4	3	4	4	15
87	3	3	4	4	14	3	4	3	4	14
88	4	4	4	4	16	4	5	4	4	17
89	4	3	4	4	15	4	4	4	3	15
90	3	4	4	4	15	5	5	5	4	19
total	324	346	357	334	1361	379	372	365	347	1469
mean	3,6	3,84	3,97	3,71	15,1	4,21	4,13	4,06	3,86	16,3
Mean total					3,78					4,06



	Kinerja Perusahaan										Y
	y1	y2	y3	y4	y5	y6	y7	y8	y9	y10	
1	4	4	4	4	4	4	4	4	5	5	42
2	4	4	4	4	4	4	3	3	4	4	38
3	4	4	4	5	5	4	4	5	4	5	44
4	4	4	4	4	4	4	4	4	5	5	42
5	2	3	3	5	5	4	4	4	5	5	40
6	4	4	3	3	3	4	3	4	4	4	36
7	4	3	4	4	3	4	4	4	5	5	40
8	2	4	4	4	4	4	4	4	4	4	38
9	4	4	5	5	5	5	3	4	5	5	45
10	3	4	4	4	4	5	3	5	5	5	42
11	4	4	4	4	3	4	3	4	4	4	38
12	3	3	3	4	3	4	4	4	5	5	38
13	2	4	3	4	4	3	3	4	4	4	35
14	3	3	2	3	3	4	3	4	3	3	31
15	3	4	5	5	4	5	5	4	5	5	45
16	4	4	5	4	5	5	4	5	5	5	46
17	3	3	4	4	3	4	3	4	4	4	36
18	2	4	4	4	4	4	4	3	3	3	35
19	4	4	4	4	4	5	4	5	5	5	44
20	4	4	5	5	5	5	4	4	5	5	46
21	4	4	3	4	4	4	4	5	4	4	40
22	4	5	5	4	4	4	4	5	5	5	45
23	3	4	5	5	4	5	5	4	5	5	45
24	3	4	5	5	3	5	3	5	4	5	42
25	3	4	3	4	4	5	4	5	5	5	42
26	4	4	5	4	3	4	4	4	4	4	40
27	4	4	3	4	4	4	4	5	4	4	40
28	4	4	4	4	4	5	4	4	4	5	42
29	4	4	4	4	4	4	4	4	4	5	41
30	5	4	4	5	4	5	4	5	5	5	46
31	4	4	4	4	4	4	4	4	4	4	40
32	4	4	4	4	3	4	4	4	4	5	40
33	4	5	5	4	4	5	5	5	5	5	47
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35	4	4	4	4	4	3	4	4	4	4	39
36	4	4	4	4	3	4	3	4	4	4	38
37	3	4	4	4	2	3	3	4	5	5	37
38	4	4	4	4	4	4	4	4	4	4	40
39	4	4	3	4	4	3	3	4	4	4	37

40	4	4	4	4	3	5	3	4	4	4	39
41	4	4	4	4	3	5	4	5	5	5	43
42	4	4	4	4	4	5	4	4	5	5	43
43	3	3	2	3	3	4	3	4	3	3	31
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45	4	4	4	4	4	4	4	4	5	5	42
46	4	5	5	4	4	5	5	5	5	5	47
47	3	5	4	4	3	4	4	5	5	5	42
48	3	4	4	4	2	3	3	4	5	5	37
49	4	4	4	5	4	5	4	5	4	5	44
50	4	5	4	4	4	5	4	4	4	4	42
51	2	4	4	4	4	4	4	3	3	3	35
52	4	4	4	4	3	5	4	5	5	5	43
53	4	4	4	3	3	4	3	4	4	4	37
54	4	4	4	4	4	4	4	4	5	5	42
55	5	4	4	4	5	5	4	4	5	5	45
56	3	5	4	4	3	4	4	5	5	5	42
57	4	4	4	4	4	4	4	4	5	5	42
58	3	3	3	4	3	4	3	3	3	3	32
59	3	3	3	4	3	4	3	3	4	4	34
60	3	4	4	4	3	4	4	4	4	4	38
61	4	4	4	4	3	5	3	4	4	4	39
62	2	3	2	3	3	2	3	3	3	3	27
63	3	3	4	4	4	4	3	3	4	4	36
64	3	4	3	3	4	3	3	4	3	3	33
65	4	4	5	4	5	5	4	5	5	5	46
66	3	3	3	3	3	3	3	3	3	3	30
67	3	3	3	4	3	4	3	3	3	3	32
68	3	3	3	3	3	3	3	4	3	3	31
69	2	3	3	5	5	4	4	4	5	5	40
70	3	4	3	3	3	4	4	3	4	4	35
71	5	4	4	5	4	5	4	5	5	5	46
72	4	5	4	4	4	4	4	4	5	4	42
73	4	5	4	4	4	5	4	4	5	5	44
74	3	4	3	4	4	5	4	5	4	4	40
75	3	5	5	4	4	4	4	5	5	5	44
76	4	4	3	4	4	5	4	4	5	4	41
77	3	3	4	3	3	4	3	4	4	4	35
78	4	4	4	4	4	4	4	4	4	4	40
79	3	4	4	4	4	4	4	4	5	5	41
80	4	3	4	4	3	4	4	4	5	5	40

81	4	4	4	4	3	4	3	4	4	4	38
82	3	3	4	4	4	4	3	3	4	4	36
83	3	4	5	5	3	5	3	5	4	5	42
84	2	4	4	4	4	5	3	5	5	5	41
85	4	4	4	4	4	4	4	4	5	5	42
86	4	4	4	4	3	4	3	4	4	4	38
87	4	4	3	3	3	4	3	4	4	4	36
88	4	4	4	4	3	5	3	4	4	4	39
89	4	4	5	4	3	5	4	5	5	5	44
90	3	4	5	5	5	5	3	4	4	4	42
total	317	351	349	360	329	381	328	373	390	395	3573
mean	3,52	3,9	3,88	4	3,66	4,23	3,64	4,14	4,33	4,39	39,7
Mean total											3,97

