

Lampiran 1
Kuesioner Responden
KUESIONER PENGARUH SUPPLY CHAIN MANAGEMENT
TERHADAP KEUNGGULAN BERSAING DAN KINERJA PERUSAHAAN
PADA CV. CYNTHIA BOX KUDUS

Petunjuk Umum

Saudara dimohon kesediaannya untuk mengisi formulir berikut ini. Seluruh informasi yang saudara berikan kami jamin kerahasiaannya.

Bagian 1. Data Responden

Saudara dimohon kesediaannya untuk mengisi formulir berikut:

Umur :

Jabatan :

Pendidikan :

Bagian 2. Evaluasi Pengaruh Supply Chain Management Terhadap Kinerja CV. Cynthia Box Kudus

Saudara diminta kesediaannya untuk mengisi kolom disebelah kanan dengan member tanda (√) untuk pernyataan yang paling sesuai menurut pendapat saudara. Tidak ada jawaban salah atau benar dalam pengisian kuesioner dan karenanya kami mengharapkan agar saudara mengisinya sesuai dengan kondisi yang sebenar – benarnya.

Keterangan : pilihan jawaban terdiri dari SS (Sangat Setuju), S (Setuju), TS (Tidak Setuju) dan STS (Sangat Tidak Setuju).

i. Pemilihan Supplier

No.	Pertanyaan	SS	S	TS	STS
1.	Supplier memahami kebutuhan perusahaan.				
2.	Supplier mempunyai komitmen dengan perusahaan.				
3.	Pesanan dari supplier selalu datang tepat waktu.				
4.	Kondisi barang yang dipesan selalu baik.				
5.	Kualitas barang sesuai dengan yang dipesan.				
6.	Kuantitas (banyaknya) barang sesuai dengan yang dipesan.				
7.	Harga pesanan termasuk murah dan terjangkau.				

ii. Distribution Channel

No.	Pertanyaan	SS	S	TS	STS
1.	Saluran distribusi yang diterapkan dapat memperlancar proses produksi.				
2.	Saluran distribusi mendatangkan manfaat bagi perusahaan dan konsumen.				
3.	Saluran distribusi yang diterapkan memudahkan pemasaran produk.				
4.	Pemilihan saluran distribusi mempertimbangkan pasar (konsumen, jumlah pembeli potensial, jumlah pesanan).				
5.	Pemilihan saluran distribusi mempertimbangkan barang (nilai unit, besar dan berat barang, mudah rusaknya				

	barang).				
6.	Pemilihan saluran distribusi mempertimbangkan perusahaan (sumber pembelanjaan, pengalaman dan kemampuan manajemen, pengawasan saluran).				
7.	Pemilihan saluran distribusi mempertimbangkan perantara (pelayanan oleh perantara, kegunaan perantara, sikap perantara pada produsen).				

iii. Warehouse Management System (WMS)

No.	Pertanyaan	SS	S	TS	STS
1.	Penerimaan dan pengiriman barang ditangani dengan menggunakan satu set komputerisasi yang baik.				
2.	Warehouse Management System (sistem manajemen pergudangan) memberikan manfaat dalam mengelola stok barang untuk <i>picking, packing, shipping</i> .				
3.	Gudang sudah digunakan atau dimanfaatkan dengan baik.				
4.	Konsep FIFO (barang yang pertama masuk = yang pertama keluar) sudah tepat bagi perusahaan.				
5.	Penerapan <i>Warehouse Management System</i> (WMS) memberikan keuntungan bagi perusahaan.				
6.	Gudang penyimpanan memiliki fasilitas yang memadai.				
7.	Warehouse Management System				

	(WMS) memudahkan untuk perhitungan persediaan barang.				
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iv. Keunggulan Bersaing

No.	Pertanyaan	SS	S	TS	STS
1.	Harga produk yang lebih murah dari pesaing akan meningkatkan keunggulan bersaing				
2.	Produk mempunyai ciri khas khusus yang susah untuk ditiru pesaing.				
3.	Penggunaan teknologi modern dapat meningkatkan keunggulan bersaing.				
4.	Perusahaan dan karyawan bekerjasama sama dengan baik dan bertanggung jawab.				
5.	Perusahaan sensitive terhadap perubahan permintaan konsumen.				
6.	Perusahaan menawarkan produk yang berkualitas tinggi daripada pesaingnya.				
7.	Perusahaan bergerak cepat dalam mengembangkan produk baru dibanding dengan pesaing.				

v. Kinerja Perusahaan

No.	Pertanyaan	SS	S	TS	STS
1.	Biaya produksi yang dihasilkan semakin efisien.				
2.	Pencapaian laba perusahaan semakin meningkat.				
3.	Manajer dan para karyawan bekerja sesuai standart yang sudah ditetapkan.				

4.	Produksi yang dihasilkan mengalami peningkatan.				
5.	Perusahaan selalu mengembangkan inovasi produk.				
6.	Perusahaan dapat meminimalisir kesalahan produk yang dihasilkan.				
7.	Perusahaan sudah dapat mencapai tujuan yang diinginkan.				



LAMPIRAN 2

Uji Validitas dan Uji Reliabilitas

Correlations

		suplier1	suplier2	suplier3	suplier4	suplier5	suplier6	supier7	Total _suppier
suplier1	Pearson Correlation	1	.640**	.196	.133	-.096	-.271	-.267	.678
	Sig. (2-tailed)		.000	.291	.476	.608	.141	.146	.210
	N	30	30	30	30	30	30	30	30
suplier2	Pearson Correlation	.640**	1	.334	.253	-.021	.014	-.059	.422*
	Sig. (2-tailed)	.000		.066	.170	.909	.942	.751	.018
	N	30	30	30	30	30	30	30	30
suplier3	Pearson Correlation	.196	.334	1	.647**	.196	.228	.376*	.666**
	Sig. (2-tailed)	.291	.066		.000	.291	.217	.037	.000
	N	30	30	30	30	30	30	30	30
suplier4	Pearson Correlation	.133	.253	.647**	1	.668**	.455*	.636**	.879**
	Sig. (2-tailed)	.476	.170	.000		.000	.010	.000	.000
	N	30	30	30	30	30	30	30	30
suplier5	Pearson Correlation	-.096	-.021	.196	.668**	1	.646**	.495**	.687**
	Sig. (2-tailed)	.608	.909	.291	.000		.000	.005	.000
	N	30	30	30	30	30	30	30	30

suplier6	Pearson Correlation	-.271	.014	.228	.455*	.646**	1	.719**	.693**
	Sig. (2-tailed)	.141	.942	.217	.010	.000		.000	.000
	N	30	30	30	30	30	30	30	30
supier7	Pearson Correlation	-.267	-.059	.376*	.636**	.495**	.719**	1	.739**
	Sig. (2-tailed)	.146	.751	.037	.000	.005	.000		.000
	N	30	30	30	30	30	30	30	30
total_suppier	Pearson Correlation	.232	.422*	.666**	.879**	.687**	.693**	.739**	1
	Sig. (2-tailed)	.210	.018	.000	.000	.000	.000	.000	
	N	30	30	30	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

Correlations

		channel1	channel2	channel3	channel4	channel5	channel6	channel7	Total _channel
channel1	Pearson Correlation	1	.591**	.268	.139	-.209	-.305	-.523**	.378
	Sig. (2-tailed)		.000	.146	.457	.259	.095	.003	.507
	N	30	30	30	30	30	30	30	30
channel2	Pearson Correlation	.591**	1	.665**	.274	.227	-.065	-.285	.449*
	Sig. (2-tailed)	.000		.000	.135	.219	.727	.120	.011
	N	30	30	30	30	30	30	30	30
channel3	Pearson Correlation	.268	.665**	1	.361*	.396*	.286	.130	.650**
	Sig. (2-tailed)	.146	.000		.046	.028	.119	.487	.000
	N	30	30	30	30	30	30	30	30
channel4	Pearson Correlation	.139	.274	.361*	1	.829**	.695**	.410*	.847**
	Sig. (2-tailed)	.457	.135	.046		.000	.000	.022	.000
	N	30	30	30	30	30	30	30	30
channel5	Pearson Correlation	-.209	.227	.396*	.829**	1	.819**	.653**	.881**
	Sig. (2-tailed)	.259	.219	.028	.000		.000	.000	.000
	N	30	30	30	30	30	30	30	30

channel6	Pearson Correlation	-.305	-.065	.286	.695**	.819**	1	.788**	.808**
	Sig. (2-tailed)	.095	.727	.119	.000	.000		.000	.000
	N	30	30	30	30	30	30	30	30
channel7	Pearson Correlation	-.523**	-.285	.130	.410*	.653**	.788**	1	.595**
	Sig. (2-tailed)	.003	.120	.487	.022	.000	.000		.000
	N	30	30	30	30	30	30	30	30
total_channel	Pearson Correlation	.124	.449*	.650**	.847**	.881**	.808**	.595**	1
	Sig. (2-tailed)	.507	.011	.000	.000	.000	.000	.000	
	N	30	30	30	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

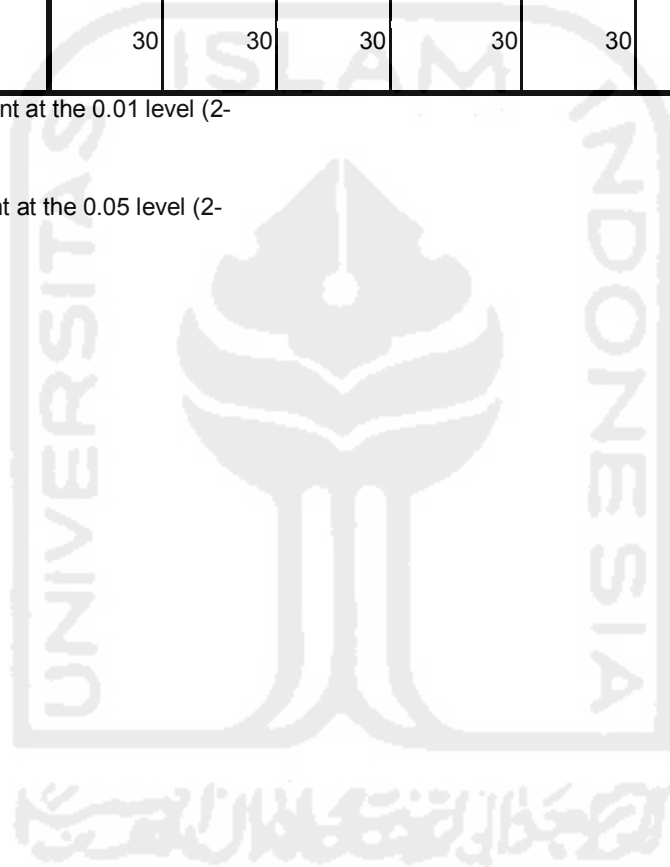
Correlations

		WMS1	WMS2	WMS3	WMS4	WMS5	WMS6	WMS7	total_ WMS
WMS1	Pearson Correlation	1	.544**	.210	-.006	-.108	-.270	-.356*	.363
	Sig. (2-tailed)		.002	.258	.975	.564	.141	.049	.471
	N	30	30	30	30	30	30	30	30
WMS2	Pearson Correlation	.544**	1	.552**	.279	.010	.202	.179	.567**
	Sig. (2-tailed)	.002		.001	.128	.959	.275	.336	.001
	N	30	30	30	30	30	30	30	30
WMS3	Pearson Correlation	.210	.552**	1	.552**	.386*	.401*	.289	.701**
	Sig. (2-tailed)	.258	.001		.001	.032	.025	.115	.000
	N	30	30	30	30	30	30	30	30
WMS4	Pearson Correlation	-.006	.279	.552**	1	.507**	.595**	.409*	.727**
	Sig. (2-tailed)	.975	.128	.001		.004	.000	.022	.000
	N	30	30	30	30	30	30	30	30
WMS5	Pearson Correlation	-.108	.010	.386*	.507**	1	.657**	.643**	.705**
	Sig. (2-tailed)	.564	.959	.032	.004		.000	.000	.000
	N	30	30	30	30	30	30	30	30
WMS6	Pearson Correlation	-.270	.202	.401*	.595**	.657**	1	.924**	.850**
	Sig. (2-tailed)	.141	.275	.025	.000	.000		.000	.000
	N	30	30	30	30	30	30	30	30

WMS7	Pearson Correlation	-.356*	.179	.289	.409*	.643**	.924**	1	.773**
	Sig. (2-tailed)	.049	.336	.115	.022	.000	.000		.000
	N	30	30	30	30	30	30	30	30
total_WMS	Pearson Correlation	.134	.567**	.701**	.727**	.705**	.850**	.773**	1
	Sig. (2-tailed)	.471	.001	.000	.000	.000	.000	.000	
	N	30	30	30	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).



Correlations

		bersaing 1	Bersaing 2	bersaing 3	bersaing 4	Bersaing 5	Bersaing 6	Bersaing 7	Total _bersaing
bersaing1	Pearson Correlation	1	.852**	.386*	.335	-.063	-.160	-.110	.444*
	Sig. (2-tailed)		.000	.032	.066	.737	.390	.555	.012
	N	30	30	30	30	30	30	30	30
Bersaing2	Pearson Correlation	.852**	1	.390*	.350	.015	.144	-.082	.535**
	Sig. (2-tailed)	.000		.030	.054	.937	.438	.659	.002
	N	30	30	30	30	30	30	30	30
bersaing3	Pearson Correlation	.386*	.390*	1	.414*	.318	.230	.291	.628**
	Sig. (2-tailed)	.032	.030		.021	.082	.213	.112	.000
	N	30	30	30	30	30	30	30	30
bersaing4	Pearson Correlation	.335	.350	.414*	1	.460**	.407*	.536**	.775**
	Sig. (2-tailed)	.066	.054	.021		.009	.023	.002	.000
	N	30	30	30	30	30	30	30	30
bersaing5	Pearson Correlation	-.063	.015	.318	.460**	1	.620**	.631**	.692**
	Sig. (2-tailed)	.737	.937	.082	.009		.000	.000	.000
	N	30	30	30	30	30	30	30	30

bersaing6	Pearson Correlation	-.160	.144	.230	.407*	.620**	1	.762**	.703**
	Sig. (2-tailed)	.390	.438	.213	.023	.000		.000	.000
	N	30	30	30	30	30	30	30	30
bersaing7	Pearson Correlation	-.110	-.082	.291	.536**	.631**	.762**	1	.727**
	Sig. (2-tailed)	.555	.659	.112	.002	.000	.000		.000
	N	30	30	30	30	30	30	30	30
total_bersaing	Pearson Correlation	.444*	.535**	.628**	.775**	.692**	.703**	.727**	1
	Sig. (2-tailed)	.012	.002	.000	.000	.000	.000	.000	
	N	30	30	30	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

Correlations

		kinerja1	kinerja2	kinerja3	kinerja4	kinerja5	kinerja6	kinerja7	total_kinerja
kinerja1	Pearson Correlation	1	.786**	.289	.134	-.088	-.261	-.212	.358
	Sig. (2-tailed)		.000	.115	.472	.639	.157	.253	.074
	N	30	30	30	30	30	30	30	30

kinerja2	Pearson Correlation	.786**	1	.392*	.212	.167	-.139	-.009	.513**
	Sig. (2-tailed)	.000		.029	.253	.370	.454	.961	.003
	N	30	30	30	30	30	30	30	30
kinerja3	Pearson Correlation	.289	.392*	1	.547**	.326	.145	.166	.601**
	Sig. (2-tailed)	.115	.029		.001	.074	.437	.371	.000
	N	30	30	30	30	30	30	30	30
kinerja4	Pearson Correlation	.134	.212	.547**	1	.125	.543**	.570**	.745**
	Sig. (2-tailed)	.472	.253	.001		.504	.002	.001	.000
	N	30	30	30	30	30	30	30	30
kinerja5	Pearson Correlation	-.088	.167	.326	.125	1	.475**	.467**	.596**
	Sig. (2-tailed)	.639	.370	.074	.504		.007	.008	.000
	N	30	30	30	30	30	30	30	30
kinerja6	Pearson Correlation	-.261	-.139	.145	.543**	.475**	1	.700**	.651**
	Sig. (2-tailed)	.157	.454	.437	.002	.007		.000	.000
	N	30	30	30	30	30	30	30	30
kinerja7	Pearson Correlation	-.212	-.009	.166	.570**	.467**	.700**	1	.731**
	Sig. (2-tailed)	.253	.961	.371	.001	.008	.000		.000
	N	30	30	30	30	30	30	30	30

total_kinerja	Pearson Correlation	.326	.513**	.601**	.745**	.596**	.651**	.731**	1
	Sig. (2-tailed)	.074	.003	.000	.000	.000	.000	.000	
	N	30	30	30	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

Reliability

Scale: ALL VARIABLES

Case Processing Summary

	N	%
(Valid	31	100.0
Excluded ^a	0	.0
Total	31	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.752	8

Reliability

Scale: ALL VARIABLES

Case Processing Summary

	N	%
Valid	31	100.0
Excluded ^a	0	.0
Total	31	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.750	8

Reliability

Scale: ALL VARIABLES

Case Processing Summary

	N	%
Valid	31	100.0
Excluded ^a	0	.0
Total	31	100.0

Case Processing Summary

	N	%
Valid	31	100.0
Excluded ^a	0	.0
Total	31	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.758	8

Reliability

Scale: ALL VARIABLES

Case Processing Summary

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Excluded ^a	0	.0
Total	31	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.757	8

Reliability

Scale: ALL VARIABLES

Case Processing Summary

	N	%
Valid	31	100.0
Excluded ^a	0	.0
Total	31	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.738	8

LAMPIRAN 3

Skoring Data 30 Responden

suplier1	suplier2	suplier3	suplier4	suplier5	suplier6	supier7	total_suppier	rata-rata
1	2	3	4	5	6	7	28	4
4	3	3	4	4	3	3	24	3
3	3	3	3	3	3	3	21	3
3	3	2	2	3	3	2	18	3
3	4	4	4	3	4	4	26	4
3	3	2	3	3	3	3	20	3
4	3	4	4	4	4	4	27	4
3	3	3	3	3	3	3	21	3
3	3	3	2	2	3	3	19	3
4	4	4	4	4	4	4	28	4
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4	4	4	4	3	4	4	27	4
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3	4	3	3	4	4	2	23	3
3	4	4	4	3	3	4	25	4
3	3	4	4	4	3	4	25	4
3	3	3	2	2	3	3	19	3
103.0	103.0	101.0	100.0	103.0	108.0	102.0	720.0	103
3.33	3.33	3.27	3.27	3.27	3.50	3.50	23.23	3.35

channel1	channel2	channel3	channel4	channel5	channel6	channel7	total_channel	rata-rata
1	2	3	4	5	6	7	28	4
3	4	3	3	3	3	3	22	3
3	3	3	3	3	3	3	21	3
3	3	3	3	3	3	3	21	3
4	4	4	4	4	3	3	26	4
3	3	3	3	3	3	3	21	3
4	4	4	3	3	3	3	24	3
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3	3	3	3	3	3	3	21	3
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4	4	4	4	4	4	4	28	4
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3	3	3	3	3	4	4	23	3
4	4	4	4	4	4	4	28	4
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4	3	3	4	3	4	3	24	3
3	3	3	4	4	4	3	24	3
3	3	3	3	3	3	3	21	3
3	3	4	2	2	2	3	19	3
101	104	102	103	103	104	101	718	103
3.27	3.27	3.27	3.27	3.27	3.40	3.27	23.16	3.33

WMS1	WMS2	WMS3	WMS4	WMS5	WMS6	WMS7	total_WMS	rata-rata
1	2	3	4	5	6	7	28	4
3	4	4	4	3	3	3	24	3
3	3	3	3	3	3	3	21	3
3	3	3	3	3	3	3	21	3
3	4	4	4	3	4	4	26	4
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3	3	3	3	3	3	3	21	3
4	3	3	3	4	3	3	23	3
3	4	4	4	4	4	4	27	4
3	3	4	4	4	4	3	25	4
3	3	3	4	3	3	3	22	3
2	3	3	3	3	3	3	20	3
3	3	4	3	3	3	3	22	3
3	3	3	2	3	3	3	20	3
3	3	3	3	3	4	4	23	3
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4	4	3	3	3	3	3	23	3
4	4	4	4	4	4	4	28	4
3	3	3	3	3	3	3	21	3
4	4	3	3	3	3	3	23	3
4	4	4	4	4	4	4	28	4
3	4	4	4	4	4	4	27	4
3	3	3	3	3	3	3	21	3
3	4	4	3	3	4	4	25	4
3	4	3	4	3	4	4	25	4
3	3	3	3	3	3	3	21	3
3	3	3	2	3	1	2	17	2
96	104	103	104	104	104	104	719	103
3.10	3.37	3.33	3.40	3.37	3.43	3.40	23.19	3.34

bersaing1	bersaing2	bersaing3	bersaing4	bersaing5	bersaing6	bersaing7	total_bersaing	rata-rata
1	2	3	4	5	6	7	28	4
4	4	3	3	3	4	4	25	4
3	3	3	3	3	3	3	21	3
3	3	3	3	3	3	3	21	3
3	3	4	3	4	4	4	25	4
4	4	4	4	4	4	4	28	4
4	4	3	3	3	4	4	25	4
3	4	3	4	4	4	3	25	4
3	3	3	3	3	3	3	21	3
4	4	4	4	4	4	4	28	4
4	4	4	4	4	4	4	28	4
4	4	4	4	4	4	4	28	4
3	3	3	3	3	3	3	21	3
3	3	3	2	3	3	3	20	3
3	3	3	3	3	3	3	21	3
3	3	3	4	3	3	3	22	3
4	4	4	4	4	4	4	28	4
4	4	4	4	2	4	4	26	4
4	4	3	3	4	4	3	25	4
2	3	3	2	3	4	2	19	3
3	3	3	3	4	4	4	24	3
3	3	3	4	4	4	4	25	4
3	3	3	3	3	3	3	21	3
3	3	4	4	4	4	4	26	4
4	4	4	4	4	4	4	28	4
3	3	4	3	4	4	4	25	4
3	3	4	3	3	3	3	22	3
4	3	3	4	4	3	4	25	4
3	3	4	3	4	3	4	24	3
3	3	3	3	3	3	3	21	3
3	3	3	3	2	3	3	20	3
101	103	105	104	108	113	112	746	107
3.27	3.33	3.40	3.37	3.53	3.67	3.63	24.06	3.46

kinerja1	kinerja2	kinerja3	kinerja4	kinerja5	kinerja6	kinerja7	total_kinerja	rata-rata
1	2	3	4	5	6	7	28	4
3	3	4	4	3	3	2	22	3
3	3	3	3	3	3	3	21	3
3	3	3	3	3	3	3	21	3
3	3	4	3	4	3	3	23	3
3	4	3	3	4	3	3	23	3
4	4	4	4	4	4	4	28	4
3	3	4	4	3	4	3	24	3
3	3	3	3	3	3	2	20	3
3	3	3	3	3	3	3	21	3
4	4	4	4	4	4	4	28	4
4	4	3	4	3	3	3	24	3
3	3	3	3	3	3	3	21	3
3	3	3	3	4	3	3	22	3
3	3	3	3	3	3	3	21	3
3	3	3	3	3	3	3	21	3
4	4	4	4	4	3	4	27	4
3	3	3	3	3	2	3	20	3
3	3	3	3	4	3	3	22	3
4	4	3	2	4	3	1	21	3
3	2	3	4	3	4	3	22	3
4	3	3	3	3	3	4	23	3
3	3	3	3	3	3	3	21	3
3	3	3	3	3	4	3	22	3
4	4	4	4	4	4	4	28	4
3	3	4	3	4	3	3	23	3
3	3	3	3	3	3	3	21	3
4	4	3	4	3	4	4	26	4
3	4	4	4	3	3	4	25	4
3	3	3	3	3	3	3	21	3
2	2	3	3	3	3	2	18	3
98	99	102	103	105	102	99	708	101
3.20	3.23	3.30	3.33	3.40	3.30	3.23	22.84	3.28

LAMPIRAN 4

Regresi dan Hasil Uji

Hasil Uji Validitas

Variabel	Butir	r_{hitung}	r_{tabel}	Keterangan
<i>Pemilihan Supplier</i>	Item 1	0,678	0,361	Valid
	Item 2	0,422	0,361	Valid
	Item 3	0,666	0,361	Valid
	Item 4	0,879	0,361	Valid
	Item 5	0,687	0,361	Valid
	Item 6	0,693	0,361	Valid
	Item 7	0,739	0,361	Valid
<i>Distribution Channel</i>	Item 1	0,378	0,361	Valid
	Item 2	0,449	0,361	Valid
	Item 3	0,650	0,361	Valid
	Item 4	0,847	0,361	Valid
	Item 5	0,881	0,361	Valid
	Item 6	0,808	0,361	Valid
	Item 7	0,595	0,361	Valid
<i>Warehouse Management System</i>	Item 1	0,363	0,361	Valid
	Item 2	0,567	0,361	Valid
	Item 3	0,701	0,361	Valid
	Item 4	0,727	0,361	Valid
	Item 5	0,705	0,361	Valid
	Item 6	0,850	0,361	Valid
	Item 7	0,773	0,361	Valid
Keunggulan Bersaing	Item 1	0,444	0,361	Valid
	Item 2	0,535	0,361	Valid
	Item 3	0,628	0,361	Valid
	Item 4	0,775	0,361	Valid
	Item 5	0,692	0,361	Valid
	Item 6	0,703	0,361	Valid
	Item 7	0,727	0,361	Valid

Kinerja Perusahaan	Item 1	0,358	0,361	Valid
	Item 2	0,513	0,361	Valid
	Item 3	0,601	0,361	Valid
	Item 4	0,745	0,361	Valid
	Item 5	0,596	0,361	Valid
	Item 6	0,651	0,361	Valid
	Item 7	0,731	0,361	Valid

Hasil Uji Reliabilitas

Variabel	<i>AlphaCronbach</i>	Keterangan
Pemilihan <i>Supplier</i>	0,752	Reliabel
<i>Distribution Channel</i>	0,750	Reliabel
<i>Warehouse Management System</i>	0,758	Reliabel
Keunggulan Bersaing	0,757	Reliabel
Kinerja Perusahaan	0,738	Reliabel

Analisis Regresi Linier Berganda Model I

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	T	Sig.
		B	Std. Error	Beta		
1	(Constant)	4.874	3.239		1.505	.144
	total_supplier	.050	.172	.052	.289	.005
	total_channel	.310	.170	.304	1.824	.009
	total_WMS	.468	.192	.494	2.442	.021

a. Dependent Variable: total_bersaing

Uji Simultan (Uji F) Model I

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	152.223	3	50.741	13.218	.000 ^a
	Residual	103.648	27	3.839		
	Total	255.871	30			

a. Predictors: (Constant), total_WMS, total_channel, total_suppier

b. Dependent Variable: total_bersaing

Uji Parsial (Uji T) Model I

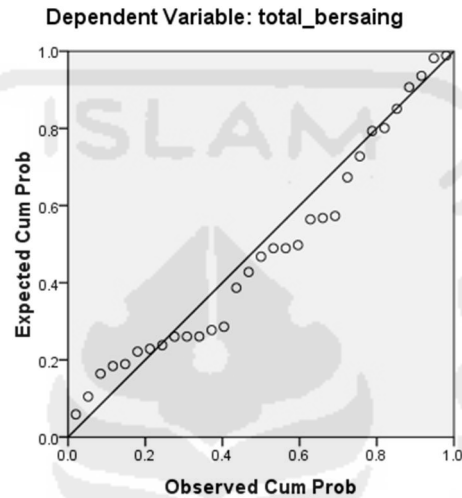
Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	T	Sig.
		B	Std. Error	Beta		
1	(Constant)	4.874	3.239		1.505	.144
	total_suppier	.050	.172	.052	2.289	.005
	total_channel	.310	.170	.304	2.824	.009
	total_WMS	.468	.192	.494	2.442	.021

a. Dependent Variable: total_bersaing

Uji Normalitas Model I

Normal P-P Plot of Regression Standardized Residual



Uji Multikolonieritas Model I

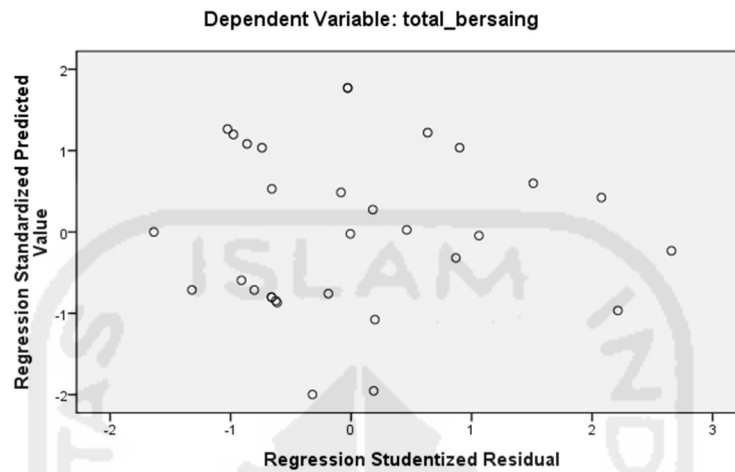
Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	T	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	4.874	3.239		1.505	.144		
	total_suppier	.050	.172	.052	2.289	.005	.470	2.126
	total_channel	.310	.170	.304	2.824	.009	.541	1.849
	total_WMS	.468	.192	.494	2.442	.021	.367	2.728

a. Dependent Variable: total_bersaing

Uji Heteroskedastis Model I

Scatterplot



Koefisien Korelasi dan Koefisien Determinasi Model 1

Model Summary^b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.771 ^a	.595	.550	1.959

a. Predictors: (Constant), total_WMS, total_channel, total_suppier

b. Dependent Variable: total_bersaing

Koefisien Determinasi Parsial (r^2) Model I

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Correlations		
	B	Std. Error	Beta			Zero-order	Partial	Part
1 (Constant)	4.874	3.239		1.505	.144			
total_suppier	.050	.172	.052	2.289	.005	.575	.056	.035
total_channel	.310	.170	.304	2.824	.009	.664	.331	.223
total_WMS	.468	.192	.494	2.442	.021	.736	.425	.299

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Correlations		
	B	Std. Error	Beta			Zero-order	Partial	Part
(Constant)	4.874	3.239		1.505	.144			
total_suppier	.050	.172	.052	2.289	.005	.575	.056	.035
total_channel	.310	.170	.304	2.824	.009	.664	.331	.223
total_WMS	.468	.192	.494	2.442	.021	.736	.425	.299

a. Dependent Variable: total_bersaing

Analisis Regresi Linier Berganda Model II

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
1 (Constant)	4.416	2.596		1.701	.100
total_suppier	.093	.138	.104	2.670	.008
total_channel	.366	.136	.389	2.688	.012
total_WMS	.522	.154	.596	3.394	.002

a. Dependent Variable: total_kinerja

Uji Simultan (Uji F) Model II

ANOVA^b

Model	Sum of Squares	Df	Mean Square	F	Sig.
1 Regression	151.600	3	50.533	20.488	.000 ^a
Residual	66.594	27	2.466		
Total	218.194	30			

a. Predictors: (Constant), total_WMS, total_channel, total_suppier

b. Dependent Variable: total_kinerja

Pengujian Parsial(Uji-t) Model II

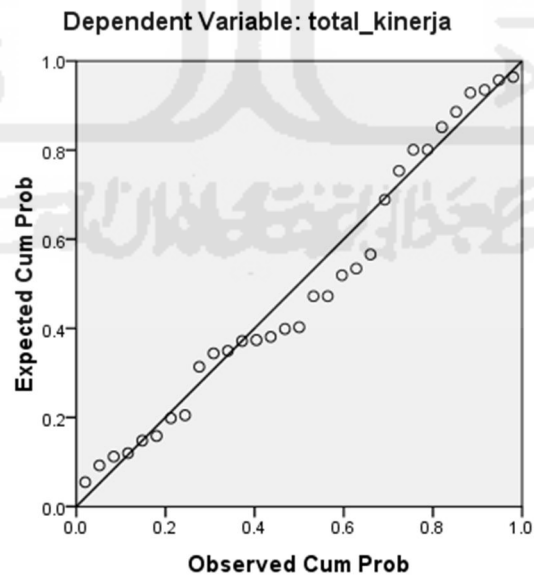
Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	4.416	2.596		1.701	.100
	total_suppier	.093	.138	.104	2.670	.008
	total_channel	.366	.136	.389	2.688	.012
	total_WMS	.522	.154	.596	3.394	.002

a. Dependent Variable: total_kinerja

Pengujian Normalitas Model II

Normal P-P Plot of Regression Standardized Residual



Uji Multikolinearitas Model II

Coefficients^a

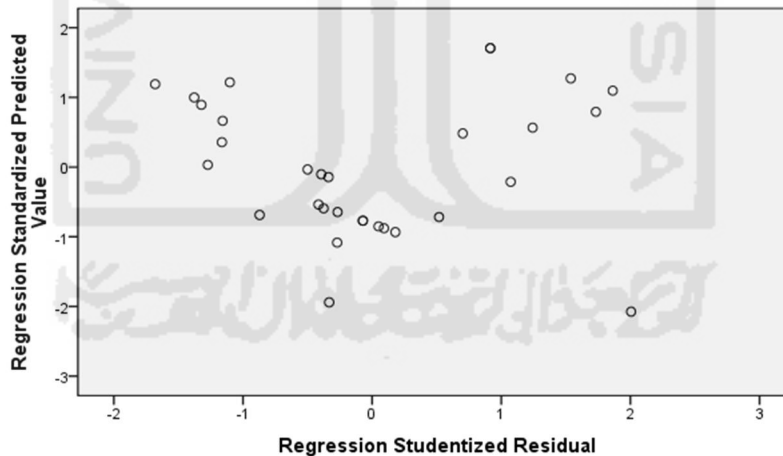
Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	4.416	2.596		1.701	.100		
	total_supplier	.093	.138	.104	2.670	.008	.470	2.126
	total_channel	.366	.136	.389	2.688	.012	.541	1.849
	total_WMS	.522	.154	.596	3.394	.002	.367	2.728

a. Dependent Variable: total_kinerja

Uji Heteroskedastisitas Model II

Scatterplot

Dependent Variable: total_kinerja



Koefisien Korelasi dan Koefisien Determinasi Model II

Model Summary^b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.834 ^a	.695	.661	1.570

a. Predictors: (Constant), total_WMS, total_channel, total_suppier

b. Dependent Variable: total_kinerja

Koefisien Determinasi Parsial (r^2) Model II

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Correlations		
		B	Std. Error	Beta			Zero-order	Partial	Part
1	(Constant)	4.416	2.596		1.701	.100			
	total_suppier	.093	.138	.104	2.670	.008	.539	.128	.071
	total_channel	.366	.136	.389	2.688	.012	.733	.459	.286
	total_WMS	.522	.154	.596	3.394	.002	.782	.547	.361

a. Dependent Variable: total_kinerja

Hasil Analisis Regresi Berganda Model III

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	4.366	2.945		1.483	.151
	pemilihan_supplier	.095	.143	.110	.669	.010
	dst_channel	.340	.149	.369	2.284	.031
	WMS	.472	.180	.531	2.624	.015
	keunggulan_brsaing	.078	.159	.086	.488	.030

a. Dependent Variable: kinerja

Uji Simultan (Uji F) Model III

ANOVA^b

Model	Sum of Squares	Df	Mean Square	F	Sig.
1 Regression	128.305	4	32.076	12.206	.000 ^a
Residual	65.695	25	2.628		
Total	194.000	29			

a. Predictors: (Constant), keunggulan_brsaing, pemilihan_supplier, dst_channel, WMS

b. Dependent Variable: kinerja

Pengujian Parsial (Uji T) Model III

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	T	Sig.
		B	Std. Error	Beta		
1	(Constant)	4.366	2.945		1.483	.151
	pemilihan_supplier	.095	.143	.110	.669	.010
	dst_channel	.340	.149	.369	2.284	.031
	WMS	.472	.180	.531	2.624	.015
	keunggulan_brsaing	.078	.159	.086	.488	.030

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	T	Sig.
		B	Std. Error	Beta		
1	(Constant)	4.366	2.945		1.483	.151
	pemilihan_supplier	.095	.143	.110	.669	.010
	dst_channel	.340	.149	.369	2.284	.031
	WMS	.472	.180	.531	2.624	.015
	keunggulan_brsaing	.078	.159	.086	.488	.030

a. Dependent Variable: kinerja

